

LEVERAGED STRUCTURED OPTIONS NO.2 PRODUCT DISCLOSURE STATEMENT

11th July 2017

This document replaces Leveraged Structured Options No. 2 Product Disclosure Statement dated 26th June 2017

This document provides important information about Leveraged Structured Options to help you decide whether you want to enter into Leveraged Structured Options. There is other useful information about this offer at www.business.govt.nz/disclose.

Derivatives are complex and high risk financial products that are not suitable for most retail investors. If you do not fully understand a derivative described in this document and the risks associated with it, you should not enter into it. You can also seek advice from a financial adviser to help you make your decision. You should ask if that adviser has experience with these types of derivatives.

Western Union Business Solutions (Australia) Pty Limited (NZ Branch) has prepared this document in accordance with the Financial Markets Conduct Act 2013.



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1. KEY INFORMATION SUMMARY

What is this?

This is a product disclosure statement (PDS) for Leveraged Structured Options provided by Western Union Business Solutions (Australia) Pty Ltd (NZ Branch), (referred to in this document as 'Western Union Business Solutions (Australia) Pty Ltd (NZ Branch)', 'WUBS', 'we', 'us' and 'our'). Leveraged Structured Options are derivatives, which are contracts between you and WUBS that may require you or WUBS to make payments or deliver currency. The amounts that must be paid or received (or both) will depend on the price or level of the underlying currency that is purchased or sold. The contract specifies the terms on which those payments must be made.

WARNING

Risk that you may owe money under the derivative

If the price or level of the underlying currency changes you may suffer losses. In particular, unlike most other kinds of financial products, you may end up owing significant amounts of money. You should carefully read Section 2 of this PDS on how payments are calculated.

Your liability to make Initial Margin and Margin Call payments

WUBS may require you to make additional payments (referred to as margin) to contribute towards your future obligations under these derivatives. These payments may be required at short notice and can be substantial. You should carefully read Section 2.3 of this PDS about your obligations.

Risks arising from issuer's creditworthiness

When you enter into derivatives with WUBS, you are exposed to a risk that WUBS cannot make payments as required. You should carefully read Section 3 of the PDS (risks of these derivatives), and consider WUBS's creditworthiness. If WUBS runs into financial difficulty the margin you provide may be lost.

About WUBS

WUBS is a specialist provider of foreign exchange and international payments products and services. We work with individuals and companies of all sizes, to create solutions that assist their business payments and foreign exchange process challenges to manage risk and costs.

Which derivatives are covered by this PDS?

This PDS covers Leveraged Structured Options. A Leveraged Structured Option is a binding agreement between you and WUBS to exchange a specified amount of one currency for another currency at an Exchange Rate determined in accordance with the mechanisms set out in the structure at an agreed time (Expiry Time) on an agreed date (Expiry Date).

One mechanism that applies to each Leveraged Structured Option product is the application of a Leverage Ratio, to the amount of currency that you are purchasing or selling. The inclusion of a Leverage Ratio means that you may be required to purchase or sell a multiple of that amount on the Expiry Date of your product. Leveraged Structured Options as a result are inherently more risky than equivalent Structured Options products. They do however enable you to receive an enhanced Protection Rate in comparison to the equivalent Structured Options product.

Leveraged Structured Options help you manage the risk inherent in currency markets by predetermining the Exchange Rate and Value Date on which you will purchase or sell a given amount of foreign currency against another currency. This can provide you with protection against unfavourable foreign exchange movements between the Trade Date and the Expiry Date. This may also assist you in managing your cash flow by negating the uncertainty associated with Exchange Rate fluctuations for the certainty of a specified cash flow.

Leveraged Structured Options are also flexible; the Expiry Date, Notional Amount and the Leverage Ratio can be tailored to meet your requirements. You also have additional flexibility to participate in certain favourable Exchange Rate movements and may be able to achieve an enhanced Exchange Rate comparable to the equivalent Structured Option depending on the option product you enter into and Leverage Ratio that you agree.

By entering into a Leveraged Structured Option you may be required to purchase or sell currency at an Exchange Rate that is less favourable than the prevailing Exchange Rate on the Value Date of your contract. The amount that you are required to trade may be multiplied by the Leverage Ratio.

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2. KEY FEATURES OF THE DERIVATIVES

2.1. Nature and effect of Leveraged Structured Options

A Leveraged Structured Option describes a group of foreign exchange products that have been developed as foreign exchange risk management alternatives to Forward Exchange Contracts, Vanilla Options and Structured Options.

A Leveraged Structured Option is an agreement to exchange a specified amount of one currency in exchange for another currency at a foreign Exchange Rate (the value of one currency for the purpose of conversion to another currency) that is determined by reference to agreed mechanisms within each particular Leveraged Structured Option product.

WUBS offers fifteen (15) Leveraged Structured Option products, four (4) which are described further in this PDS. The other eleven (11) Leveraged Structured Options products are: (i) Ratio Forward, which is described at Section 2.1.1 of the Leveraged Structured Options No. 1 PDS; (ii) Leveraged Knock-In, which is described at Section 2.1.2 of the Leveraged Structured Options No. 1 PDS; (iii) Leveraged Knock-In Collar, which is described at Section 2.1.3 of the Leveraged Structured Options No. 1 PDS; (iv) Leveraged Knock-In Participating, which is described at Section 2.1.4 of the Leveraged Structured Options No. 1 PDS; (v) Leveraged Knock-In Reset, which is described at Section 2.1.5 of the Leveraged Structured Options No. 1 PDS; (vi) Leveraged Knock-In Convertible, which is described at Section 2.1.6 of the Leveraged Structured Options No. 1 PDS; (vii) Leveraged Knock-Out Reset, which is described at Section 2.1.7 of the Leveraged Structured Options No.1 PDS; (viii) Leveraged Extendible Forward, which is described at Section 2.1.8 of the Leveraged Structured Options No.1 PDS; (ix) Leveraged Knock-In Improver, which is described at Section 2.1.9 of the Leveraged Structured Options No. 1 PDS; (x) Leveraged Knock-Out, which is described at Section 2.1.2 of the Knock-Out Structured Options PDS; and (xi) Leveraged Knock-Out Collar, which is described at Section 2.1.4 of the Knock-Out Structured Options PDS. You can access and download our PDS documents from our website: <http://business.westernunion.co.nz/About/Compliance-Legal>

A Leveraged Structured Option is created through the concurrent sale and purchase of two or more Call Options and/or Put Options. A Call Option is an agreement that gives the buyer the right (but not the obligation) to buy a currency at a specified price at a specified time. A Put Option is an agreement that gives the buyer the right (but not the obligation) to sell a currency at a specified price at a specified time. In any particular structure you may be referred to as both the "Buyer" of the option and/or the "Seller" of the option. Notwithstanding the use of these terms WUBS is always the Issuer of the Leveraged Structured Option product.

Leveraged Structured Options have the same basic features as their equivalent Structured Options with the exception that a Leverage Ratio is applied as a multiple to the Notional Amount of certain Put or Call Options within the product. The Notional Amount is the predetermined NZD or foreign currency amount to be bought or sold. As a result of the Leverage Ratio, a Leveraged Structured Option provides an enhanced Exchange Rate in comparison to the equivalent standard Structured Option. However, there is also additional risk associated with the Leverage Ratio. If the relevant Put or Call Options are Exercised you will be required to trade a multiple of the Notional Amount of the contract at an Exchange Rate that will be less favourable than the prevailing market Exchange Rate.

Depending on the Leveraged Structured Option product that is created there may be certain conditions attached to one or more of the Put Options or Call Options within the structure that are triggered if an agreed Exchange Rate trades in the spot foreign exchange market during the term of the Leveraged Structured Option. We refer to these as Trigger Rates. A Trigger Rate may be either a Knock-In Rate or a Knock-Out Rate. A Knock-In Rate is an Exchange Rate that must be traded (at or beyond) in the spot foreign exchange market for the buyer's right pursuant to a Call Option or a Put Option to become effective (i.e. the Put Option or Call Option is contingent on the Knock-In Rate being triggered). A Knock-Out Rate is an Exchange Rate that if traded (at or beyond) in the spot foreign exchange market will result in the buyers' right pursuant to a Call Option or Put Option terminating (i.e. the Put Option or Call Option terminates if the Knock-Out Rate is triggered).

Our default position is that where a Trigger Rate is applicable it will apply for the term of the Leveraged Structured Option. It is possible however to apply a shorter term to the Trigger Rate. We refer to these shorter terms as Windows.

Typical trigger Windows include "last month" (where the Trigger Rate is only effective in the last month of the Leveraged Structured Option), "last week" (where the Trigger Rate is only effective in the last week of the Leveraged Structured Option), "last day" (where the Trigger Rate is only effective in the last day of the Leveraged Structured Option), and "at Expiry" (where the Trigger Rate is only effective at the Expiry Time on the Expiry Date of the Leveraged Structured Option).

You can ask WUBS to provide you with a Window at any time before you enter into a Leveraged Structured Option. If a Window is nominated the Spot Rate which is the Exchange Rate for a foreign exchange transaction with a settlement date of up to two (2) Business Days, may trade at or beyond the Trigger Rate before the trigger is live without you being knocked in or knocked out. The Spot Rate will only be compared to the Trigger Rate during the Window.

By choosing a Window the Trigger Rate will be less

favourable to you than if there were no Window in place. The Protection Rate, which is the agreed worst case Exchange Rate that applies to a Leveraged Structured Option, will also be less favourable to you than if there were no Window in place. These rates will be less favourable the shorter the period of the Window.

Leveraged Structured Options are not entered into on an authorised exchange such as a stock market. There is no official benchmark Exchange Rate for foreign currencies. The foreign exchange market is referred to as an "Over-The-Counter (OTC)" market, which means that Exchange Rates will often vary when compared between providers.

Exchange Rates quoted in the media generally refer to Interbank Exchange Rates and will usually differ from Exchange Rates quoted to you.

When you buy a Leveraged Structured Option, we will agree the following elements of the contract:

- The Currency Pair – the currency that is bought and the currency that is sold if the Leveraged Structured Options is exercised.
- Notional Amount – the amount of currency to be purchased or sold if the Leveraged Structured Option is exercised.
- Leverage Ratio – the multiple of the Notional Amount to be purchased or sold (e.g. 1:2).
- Exchange Rates – depending on the type of Leveraged Structured Option it could include Protection Rate, Knock-In and/or Knock-Out Rate, Participation Rate, and Enhanced Rate. The Participation Rate is the most favourable Exchange Rate that can potentially be achieved. The Enhanced Rate is the Exchange Rate that is more favourable than the comparable Structured Option Exchange Rate at the Expiry Date.
- Expiry Date – the date that the Leveraged Structured Option will expire.

WUBS only offers "European" style Leveraged Structured Options. This means that you may only Exercise the Leveraged Structured Option on the Expiry Date. WUBS, at its sole discretion, may allow you to close a Leveraged Structured Option prior to the Expiry Date. This is explained further in Section 2.6 of this PDS.

Set out below is a description of four (4) Leveraged Structured Options, out of the fifteen (15) Leveraged Structured Option products that we offer.

2.1.1. Leveraged Collar

a) How a Leveraged Collar works

A Leveraged Collar is a Leveraged Structured Option that allows you to protect against the risk that the Spot Rate will be less favourable than a nominated Exchange Rate (the "Protection Rate"). It also gives you the ability to participate in favourable movements in the Spot Rate between the Protection

Rate and a Participation Rate at Expiry.

Because there is a leveraged component associated with a Leveraged Collar you may be obligated to exchange an amount of currency that is greater than the Notional Amount (i.e. the contract Notional Amount multiplied by a Leverage Ratio).

A Leveraged Collar is structured by entering into two concurrent options. In the first you buy a Put Option from WUBS at the Protection Rate. In the second you sell a corresponding Call Option to WUBS at the Participation Rate. The Notional Amount of the Call Option that you sell will be equal to the Notional Amount of the Put Option that you have bought multiplied by an agreed Leverage Ratio. A Leveraged Collar always provides you with protection at the Protection Rate.

Your ability to enter into a Leveraged Collar with us is subject to our prior approval and agreement.

On the Expiry Date of a Leveraged Collar:

- If the Spot Rate is less favourable than the Protection Rate you will trade at the Protection Rate.
- If the Spot Rate is more favourable than the Protection Rate and less favourable than the Participation Rate you have no obligation and may let the Leveraged Structured Option lapse.
- If the Spot Rate is equal to or more favourable than the Participation Rate you will be obligated to trade a multiple of the Notional Amount at the Participation Rate.

b) Benefits of a Leveraged Collar

- An ability to achieve more favourable Protection/Participation Rates than a standard Collar structure.
- An ability to participate in favourable Exchange Rate movements to the level of the Participation Rate.
- Protection at all times with a known worst case Exchange Rate.

2.1.2. Leveraged Participating Collar

a) How a Leveraged Participating Collar works

A Leveraged Participating Collar is a Leveraged Structured Option which gives you limited protection against the risk that the Spot Rate will be less favourable than an Enhanced Rate and the ability to participate in favourable movements in the Spot Rate between the Enhanced Rate and a Participation Rate on a portion of your exposure.

Because there is a leverage component associated with a Leveraged Participating Collar you may be obligated to exchange an amount of currency that is greater than the

Notional Amount (i.e. the contract Notional Amount multiplied by a Leverage Ratio).

A Leveraged Participating Collar is structured by entering into three concurrent options. In the first you buy a Put Option from WUBS at an Enhanced Rate. In the second you sell a Call Option to WUBS at the Enhanced Rate. In the third, you sell another Call Option at a Participation Rate to WUBS. The Notional Amount of the third option, the Call Option that you sell to WUBS will be equal to the Notional Amount of the Put Option that you have bought multiplied by the Leverage Ratio.

Your ability to enter into a Leveraged Participating Collar with us is subject to our prior approval and agreement.

On the Expiry Date of a Leveraged Participating Collar

- If the Spot Rate is less favourable than the Enhanced Rate you will trade the Notional Amount at the Enhanced Rate.
- If the Spot Rate is more favourable than the Enhanced Rate but less favourable than the Participation Rate you will be obligated to trade an amount at the Enhanced Rate and may trade any balance at the Spot Rate (although there is no obligation to do so).
- If the Spot Rate is more favourable than the Participation Rate you will be obligated to trade an amount at the Enhanced Rate and a multiple of the Notional Amount at the Participation Rate.

b) Benefits of a Leveraged Participating Collar

- An ability to achieve enhanced Exchange Rates relative to a comparable standard Participating Collar structure.
- An ability to participate in favourable Exchange Rate movements up to the Participation Rate.

2.1.3. Leveraged Knock-Out Convertible

a) How a Leveraged Knock-Out Convertible works

A Leveraged Knock-Out Convertible is a Leveraged Structured Option which gives you limited protection against the risk that the Spot Rate will be less favourable than an Enhanced Rate. It also gives you the ability to participate in favourable movements in the Spot Rate provided that a Knock-Out Rate is triggered during the term of the structure.

Because there is a leverage component associated with a Leveraged Knock-Out Convertible you may be obligated to exchange an amount of currency that is greater than the Notional Amount (i.e. the contract Notional

Amount multiplied by a Leverage Ratio).

A Leveraged Knock-Out Convertible is structured by entering into two concurrent options. In the first you buy a Put Option from WUBS at an Enhanced Rate. In the second you sell a Call Option to WUBS at the Enhanced Rate with a Knock-Out Rate (an option to buy that ceases to exist if the Knock-Out Rate is triggered between the Trade Date and the Expiry Date (or during a Window)). The Notional Amount of the Call Option that you sell to WUBS will be equal to the Notional Amount of the Put Option that you have bought multiplied by the Leverage Ratio.

Your ability to enter into a Leveraged Knock-Out Convertible with us is subject to our prior approval and agreement.

On the Expiry Date of a Leveraged Knock-Out Convertible

i. If the Knock-Out Rate has not been triggered:

- If the Spot Rate is less favourable than the Enhanced Rate you will trade the Notional Amount at the Enhanced Rate.
- If the Spot Rate is more favourable than the Enhanced Rate you will be obligated to trade a multiple of the Notional Amount at the Enhanced Rate.

ii. If the Knock-Out Rate has been triggered:

- If the Spot Rate is less favourable than the Enhanced Rate you will trade the Notional Amount at the Enhanced Rate.
- If the Spot Rate is more favourable than the Enhanced Rate you can trade at the Spot Rate (although you have no obligation to do so).

b) Benefits of a Leveraged Knock-Out Convertible

- An ability to achieve enhanced Exchange Rates relative to a comparable standard Knock-Out Convertible structure.
- An ability to participate in favourable Exchange Rate movements should the Knock-Out Rate trade prior to Expiry and the Spot Rate be more favourable than the Enhanced Rate at Expiry.

2.1.4. Leveraged Knock-Out Participating

a) How a Leveraged Knock-Out Participating works

A Leveraged Knock-Out Participating is a Leveraged Structured Option which gives you limited protection against the risk that the Spot Rate will be less favourable than an Enhanced Rate. It also gives you the ability to participate in favourable movements in the

Spot Rate on a percentage of your Notional Amount provided that a Knock-Out Rate is triggered during the term of the structure.

Because there is a leverage component associated with a Leveraged Knock-Out Participating you may be obligated to exchange an amount of currency that is greater than the Notional Amount (i.e. the contract Notional Amount multiplied by a Leverage Ratio).

A Leveraged Knock-Out Participating is structured by entering into three concurrent options. In the first you buy a Put Option from WUBS at an Enhanced Rate. In the second you sell a Call Option to WUBS at the Enhanced Rate. The Notional Amount of this Call Option will be a percentage of the Notional Amount of the first Put Option. In the third you sell an additional Call Option to WUBS at the Enhanced Rate with a Knock-Out Rate (an option to buy that ceases to exist if the Knock-Out Rate is triggered between the Trade Date and the Expiry Date (or during a Window)). The Notional Amount of the Call Option that you sell to WUBS will be equal to the Notional Amount of the Put Option that you have bought multiplied by the Leverage Ratio.

Your ability to enter into a Leveraged Knock-Out Participating with us is subject to our prior approval and agreement.

On the Expiry Date of a Leveraged Knock-Out Participating

i. If the Knock-Out Rate has not been triggered:

- If the Spot Rate is less favourable than the Enhanced Rate you will trade the Notional Amount at the Enhanced Rate.
- If the Spot Rate is more favourable than the Enhanced Rate you will be obligated to trade a multiple of the Notional Amount at the Enhanced Rate.

ii. If the Knock-Out Rate has been triggered:

- If the Spot Rate is less favourable than the Enhanced Rate you will trade the Notional Amount at the Enhanced Rate.
- If the Spot Rate is more favourable than the Enhanced Rate you will be obligated to trade a percentage of the Notional Amount at the Enhanced Rate and can trade the balance at the Spot Rate (although you have no obligation to do so).

b) Benefits of a Leveraged Knock-Out Participating

- An ability to achieve enhanced Exchange Rates relative to a comparable standard Knock-Out Participating structure.

- An ability to participate in favourable Exchange Rate movements on a portion of your Notional Amount should the Knock-Out Rate trade prior to Expiry and the Spot Rate be more favourable than the Enhanced Rate at Expiry.

2.2. Benefits under a Leveraged Structured Option

We have described the particular benefits that attach to each Leveraged Structured Option that WUBS provides above. In addition, the following are general key benefits of Leveraged Structured Options:

- A Leveraged Structured Option provides an enhanced rate of protection in comparison to the equivalent Structured Option product.
- Leveraged Structured Options help you manage the risk inherent in currency markets by predetermining the Exchange Rate and Value Date on which you will buy or sell a given amount of foreign currency against another currency. This can provide you with protection against unfavourable foreign Exchange Rate movements between the Trade Date and the Value Date. This may also assist you in managing your cash flow by negating the uncertainty associated with Exchange Rate fluctuations for the certainty of a specified cash flow.
- Leveraged Structured Options are flexible. Value Dates, Notional Amounts and degree of leverage can be tailored to meet your requirements. You also have additional flexibility to participate in certain favourable Exchange Rate movements depending on the Leveraged Structured Option that you enter.

2.3. Amounts payable under a Leveraged Structured Option

WUBS, in consultation with you, sets the Protection Rate or Enhanced Rate and any Participation Rate, Knock-In and/or Knock-Out Rates and the Leverage Ratios associated with any Leveraged Structured Option at particular levels in order to create a "No Premium" cost structure.

When setting those rates, WUBS takes into account a variety of factors on a case by case basis, including:

- the Currency Pair;
- the Notional Amount and Leverage Ratio;
- the Protection Rate, Enhanced Rate, or Participation Rate;
- the Trigger Rates;
- the Expiry Date;
- the current market Exchange Rate of the underlying Currency Pair;
- the interest rate differential of the countries whose currencies make up the Currency Pair;
- the pace at which the Exchange Rate of the Currency Pair moves higher or lower ("Volatility"); and
- the ability to buy or sell a Currency Pair without impacting the price ("Liquidity").

Where a "No Premium" structure is created, there is no upfront Premium payable for a Leveraged Structured Option. If however, you wish to nominate an improved Protection Rate or any other rate associated with a particular Leveraged Structured Option, an up-front non refundable Premium may be payable. WUBS will calculate the amount of the Premium and advise you of the amount before you enter into the transaction. Where applicable, Premiums must be paid in cleared funds within two (2) Business Days of the Trade Date.

The amounts to be exchanged pursuant to a Leveraged Structured Option will depend on the particular structure, movement in the applicable Spot Rate during the term of the Leveraged Structured Option and the Spot Rate at the Expiry Date. We have described potential outcomes on the Expiry Date with respect to each Leveraged Structured Option in section 2.1 above and have included worked examples to illustrate this in Section 2.7 below.

In addition to the currency exchange obligations and any Premium other fees or charges may apply for related services such as telegraphic transfers or drafts that are made or issued in connection with the Leveraged Structured Option. Further details with respect to these costs are set out in Section 4 of this PDS.

When you enter into a Leveraged Structured Option with WUBS, you immediately create a liability to us (at the Trade Date not the Value Date), which can increase with adverse Exchange Rate movements. Over the life of a Leveraged Structured Option, as the Spot Rate moves, the Marked to Market value of the contract may be In-The-Money (ITM) or Out-of-The-Money (OTM) or At-The-Money (ATM). That is, if the contract had to be cancelled at any time, it would result in a gain (if ITM), a loss (if OTM) or break even (if ATM). To manage this Market Risk WUBS may initially secure the contract by requiring you to pay an amount of money, which shall be determined by WUBS at its sole discretion and deposited with WUBS as security in connection with a Leveraged Structured Option. We call this an Initial Margin. During the term of the contract WUBS may also require you to make additional payments to further secure your Leveraged Structured Option(s) and any Structured Options or Forward Exchange Contracts you hold with us. We call these payments Margin Calls. Alternatively, WUBS may apply a Credit Limit against the Market Risk or a combination of a Credit Limit, Initial Margin and/or Margin Call.

All Initial Margin and Margin Call payments will be applied to satisfy your payment obligation on the Value Date.

Initial Margin

An Initial Margin is an amount of money that is payable to WUBS, calculated as a percentage of the leveraged Notional Amount of your Leveraged Structured Option. If you are required to pay an

Initial Margin we will notify you at the time you enter into a Leveraged Structured Option.

An Initial Margin is taken to secure WUBS potential risk exposure resulting from adverse currency movements that negatively impact the value of the funds you have agreed to purchase from us. An Initial Margin is a prepayment by you of your payment obligations on the Value Date and will be applied to the Settlement of your Leveraged Structured Option. An Initial Margin is not a deposit and WUBS does not pay interest on an Initial Margin.

WUBS may determine the Initial Margin percentage at its discretion. Factors that influence this include:

- your credit standing, as assessed by WUBS;
- Currency Pair and amount you are transacting (more exotic currencies or those currencies that are not commonly exchanged may require a larger Initial Margin);
- the Expiry Date of your Leveraged Structured Option (the longer the Expiry Date from the Trade Date the higher the Initial Margin);
- foreign exchange market Volatility (Currency Pairs that are exhibiting high Volatility or lack of Liquidity may require a higher Initial Margin);
- external economic conditions (in times of economic downturn WUBS may require a higher Initial Margin); and
- the frequency with which you transact with WUBS (where your credit history with WUBS dictates the Initial Margin required).

Margin Call

We will monitor the Marked to Market value of all of your foreign exchange positions with us on an ongoing basis. Should your contracts move OTM in excess of the Initial Margin or your Credit Limit, or a combination of both, WUBS may secure the resulting increased risk through a Margin Call.

A Margin Call is an amount of money that you are required to pay to WUBS to reduce its risk exposure to a level acceptable to WUBS. If a Margin Call is required, WUBS will advise you immediately. In the absence of default by you of your payment obligations to WUBS all Margin Call amounts will be applied at the Value Date to the Settlement of your Leveraged Structured Option. A Margin Call is not a deposit and WUBS does not pay interest on a Margin Call.

Payment of a Margin Call must be made within two (2) Business Days of WUBS' request. If you fail to pay a Margin Call, WUBS may at its discretion, choose to close some or all of your Leveraged Structured Options by applying the prevailing market foreign Exchange Rate. In such circumstances, you will be liable to WUBS for all costs associated with terminating the relevant contracts.

Credit Limits

WUBS may choose to waive the requirement of an Initial Margin (or subsequent Margin Call), by allocating a Credit Limit. A Credit Limit is dependent upon your credit history/rating, strength of financial statements, as well as other factors determined at WUBS' sole discretion. WUBS may review and amend your Credit Limit at any time.

WUBS may apply a Credit Limit against each individual Leveraged Structured Option that you enter into or against your entire portfolio of Leveraged Structured Option, Structured Options and Forward Exchange Contracts (where applicable). Please refer to the WUBS Terms and Conditions for further information on Credit Limits.

2.4. The term of a Leveraged Structured Option

The term of a Leveraged Structured Option can range between Trade Date to one (1) year depending on your needs and your credit terms with WUBS. A term longer than one (1) year may be considered by WUBS on a case-by-case basis.

WUBS at its sole discretion will determine whether it will offer you a facility to be able to transact in Leveraged Structured Options including the maximum time frame (Trade Date to Value Date). Generally we will take into account a number of factors including but not limited to:

- your current financial position;
- period of incorporation (if applicable);
- a credit check through third party agencies; and
- previous history as a client of WUBS (if applicable).

2.5. How to enter into a Leveraged Structured Option

Before entering into a Leveraged Structured Option, you must first provide us with a completed Application for Foreign Exchange Trading. Further details with respect to this are set out in Section 9 of this PDS.

Upon acceptance of your application you may enter into a Leveraged Structured Option with us by delivering an Instruction. An Instruction will only be effective once it has been accepted by WUBS.

You may deliver an Instruction verbally over the phone or via email to your WUBS Representative, or in any other manner set out in our Terms and Conditions. The commercial terms of a particular Leveraged Structured Option will be agreed and binding from the time your Instructions are received and accepted by us.

Shortly after buying a Leveraged Structured Option, we will send you a Confirmation outlining the agreed commercial terms of the transaction. This Confirmation is intended to reflect the transaction that you have entered into with WUBS. It is important that you check the Confirmation to make sure that it accurately records the terms of the transaction. You should note

however, that there is no cooling-off period with respect to Leveraged Structured Option and that you will be bound once your original Instruction has been accepted by WUBS regardless of whether you sign or acknowledge a Confirmation. In the event that there is a discrepancy between your understanding of the Leveraged Structured Option contract and the Confirmation it is important that you raise this with your WUBS Representative as a matter of urgency.

Telephone conversations with our dealing room are recorded in accordance with standard market practice. We do this to ensure that we have complete records of the details of all transactions. Recorded conversations are retained for a limited time and are usually used when there is a dispute and for staff monitoring purposes. If you do not wish to be recorded you need to inform your WUBS Representative. However, WUBS will not enter into any transaction over the phone unless the conversation is recorded.

2.6. Rights to alter or terminate a Leveraged Structured Option

2.6.1. Pre-Delivery/Partial Pre-Delivery of a Leveraged Structured Option

After entering into a Leveraged Structured Option, you may wish to bring the agreed Value Date forward on all, or a portion of the Notional Amount of your Leveraged Structured Option. This is called a Pre-Delivery.

If WUBS agrees to the Pre-Delivery we may carry out an Exchange Rate adjustment to the original Leveraged Structured Option to reflect this earlier delivery or Value Date. You should note that while in normal trading conditions an adjustment for Pre-Deliveries may be marginal, in times of Volatility in the foreign exchange market the adjustment may be significant.

If you Pre-Deliver all or part of your Notional Amount the leverage component of the Leveraged Structured Option will reflect the exact Notional Amount pre-delivered at the original Value Date, not the pre-delivery Notional Amount multiplied by the Leverage Ratio.

It should be also noted that there is a contract to effect full delivery of the Leveraged Structured Option no later than the Value Date and any agreement to effect a Pre-Delivery is at WUBS' sole discretion. A Pre-Delivery is also only available with respect to certain Leveraged Structured Options and in certain circumstances.

2.6.2. Close-out/Cancellation of a Leveraged Structured Option

WUBS may agree to close a Leveraged Structured Option in the event that you no longer require the currency that you have

agreed to purchase on the Value Date. WUBS decision to agree to a close-out is at all times discretionary and in each case will be subject to payment by you of any costs that we incur in terminating and unwinding your Leveraged Structured Option including any OTM position in relation to your Leveraged Structured Option.

2.6.3. Termination of a Leveraged Structured Option

Once you have entered into a Leveraged Structured Option it may only be terminated by WUBS in limited circumstances, which are set out in full in our Terms and Conditions. These circumstances include:

- Failure to pay an Initial Margin or Margin Call;
- If you are insolvent, appoint a receiver or administrator to your business or cease to carry on your business;
- If you dispute the validity of a Leveraged Structured Option; or
- For any other reason set out in the Terms and Conditions.

Where WUBS terminates a Leveraged Structured Option for any of these reasons you will be liable for any losses and expenses that WUBS incurs as a result.

2.7. Example of Leveraged Structured Options

The following examples are for illustrative purposes only and use rates and figures that we have selected to demonstrate how a Leveraged Structured Option works. They provide an example of one situation only and do not reflect the special circumstances or obligations that may arise under a Leveraged Structured Option that you enter into with us. In order to assess the merits of any particular Leveraged Structured Option you should use the actual rates and figures quoted at the relevant time.

Each of the examples below assumes:

- An importer is buying goods from the United States and is scheduled to make a payment of USD100,000 in six (6) months' time.
- The current Spot Rate NZD/USD is 0.7100.
- The six (6) month Forward Exchange Rate is 0.7050.

2.7.1. Leveraged Collar

The importer enters into a Leveraged Collar with the following terms:

- Notional Amount: USD50,000
- Contingent Amount: USD50,000
- Protection Rate: 0.6700
- Participation Rate: 0.7350
- Expiry Date: 6 months
- Leverage Ratio: 1:2

On Expiry:

- If the Spot Rate is less favourable than the Protection Rate, say 0.6500, the importer will buy USD50,000 at 0.6700.
- If the Spot Rate is more favourable than the Participation Rate, say 0.7500, the importer will be obligated to buy USD100,000 at 0.7350.
- If the Spot Rate lies between the Protection Rate and the Participation Rate, say 0.7100, the importer may buy USD100,000 at the Spot Rate (although the importer is not obligated to do so).

2.7.2. Leveraged Participating Collar

The importer enters into a Leveraged Participating Collar with the following terms:

- Notional Amount: USD50,000
- Contingent Amount: USD75,000
- Enhanced Rate: 0.7000
- Participation Rate: 0.7400
- Expiry Date: 6 months
- Obligation Percentage: 50%
- Leverage Ratio: 1:2

On Expiry:

- If the Spot Rate is less favourable than the Enhanced Rate, say 0.6500, the importer will buy USD50,000 at 0.7000.
- If the Spot Rate lies between the Enhanced Rate and the Participation Rate, say 0.7350, the importer will be obligated to buy USD25,000 at 0.7000 and may buy USD75,000 at the Spot Rate on the day (although the importer is not obligated to do so).
- If the Spot Rate is more favourable than the Participation Rate, say 0.7800, the importer will be obligated to buy USD25,000 at 0.7000 and USD75,000 at 0.7400.

2.7.3. Leveraged Knock-Out Participating

The importer enters into a Leveraged Knock-Out Participating with the following terms:

- Notional Amount: USD50,000
- Contingent Amount: USD50,000
- Enhanced Rate: 0.7075
- Knock-Out Rate: 0.7075
- Expiry Date: 6 months
- Participation Percentage: 50%
- Leverage Ratio: 1:2

On Expiry:

If the Knock-Out Rate has not been triggered:

- If the Spot Rate is less favourable than the Enhanced Rate, say 0.7000, the importer will buy USD50,000 at the Enhanced Rate of 0.7075.

- If the Spot Rate is more favourable than the Enhanced Rate, say 0.7500, the importer will be obligated to purchase USD100,000 at the Enhanced Rate of 0.7075.

If the Knock-Out Rate has been triggered:

- If the Spot Rate is less favourable than the Enhanced Rate, say 0.6700, the importer will buy USD50,000 at the Enhanced Rate of 0.7075.
- If the Spot Rate is more favourable than the Enhanced Rate, say 0.7500, the importer will be obligated to buy USD25,000 at 0.7075 and will be able to purchase USD75,000 at 0.7500 (although the importer is not obligated to do so).

2.7.4. Leveraged Knock-Out Convertible

The importer enters into a Leveraged Knock-Out Convertible with the following terms:

- Notional Amount: USD50,000
- Contingent Amount: USD50,000
- Protection Rate: 0.7050
- Knock-Out Rate: 0.6950
- Expiry Date: 6 months
- Leverage Ratio: 1:2

On Expiry:

If the Knock-Out Rate has not been triggered:

- If the Spot Rate is less favourable than the Protection Rate, say 0.7000, the importer will buy USD50,000 at the Protection Rate of 0.7050.
- If the Spot Rate is more favourable than the Protection Rate, say 0.7500, the importer will be obligated to purchase USD100,000 at the Protection Rate of 0.7020.

If the Knock-Out Rate has been triggered:

- If the Spot Rate is less favourable than the Protection Rate, say 0.6700, the importer will buy USD50,000 at the Protection Rate of 0.7050.
- If the Spot Rate is more favourable than the Protection Rate, say 0.7500, the importer will be able to purchase USD100,000 at 0.7500 (although the importer is not obligated to do so).

3. RISKS OF THESE DERIVATIVES

WUBS considers that Leveraged Structured Options are only suitable for persons with a very good understanding of the risks involved in investing in foreign exchange rate derivatives and the use of leverage. WUBS recommends that you obtain independent financial and legal advice from an adviser that has experience with these types of

derivatives, before buying a Leveraged Structured Option.

3.1. Product Risks

Risks of a Leveraged Collar

- Participation in favourable currency movements is capped at the level of the Participation Rate.
- If the Spot Rate on the Expiry Date is more favourable than the Participation Rate you will be obligated to trade a multiple of the Notional Amount at the less favourable Participation Rate.

Risks of a Leveraged Participating Collar

- Participation in favourable currency movements is capped at the level of the Participation Rate.
- Due to the Leverage Ratio, there is less protection compared to the Participating Collar, Forward Exchange Contract and other unleveraged Structured Option products.
- If the Spot Rate is more favourable than the Protection Rate you will be obligated to trade a percentage of the Notional Amount at the less favourable Protection Rate.
- If the Spot Rate is trading at a level that is more favourable than the Participation Rate at Expiry, you will be obligated to trade a multiple of the Notional Amount at an Exchange Rate that is less favourable to you.

Risks of a Leveraged Knock-Out Participating

- Participation in favourable moves in the Spot Rate is dependent on the Knock-Out Rate trading prior to Expiry and is limited only to a percentage of your exposure.
- Due to the Leverage Ratio, there is less protection compared to the Knock-Out Participating, Forward Exchange Contract and other unleveraged Structured Option products.
- If the Spot Rate is more favourable than the Enhanced Rate and the Knock-Out Rate has not traded you will be obligated to trade a multiple of the Notional Amount at the less favourable Enhanced Rate.

Risks of a Leveraged Knock-Out Convertible

- Participation in favourable moves in the Spot Rate is dependent on the Knock-Out Rate trading prior to Expiry.
- Due to the Leverage Ratio, there is less protection compared to the Knock-Out Convertible, Forward Exchange Contract and other unleveraged Structured Option products.
- If the Spot Rate is more favourable than the Enhanced Rate and the Knock-Out Rate has not traded you will be obligated to trade a multiple of the Notional Amount at the less favourable Enhanced Rate.

Market Volatility. The foreign exchange markets in which WUBS operates are OTC and can change rapidly. These markets are speculative and volatile with the

risk that prices will move quickly. When this occurs the value of your Leveraged Structured Option may be significantly less than when you entered into the contract. WUBS cannot guarantee that you will not make losses, (where your Leveraged Structured Option is OTM) or that any unrealised profit or losses will remain unchanged for the term of the Leveraged Structured Option. You need to monitor your Leveraged Structured Option with WUBS carefully providing WUBS with Instructions before unacceptable losses occur.

Hedge Risk. It is difficult to effectively Hedge the entire amount of your foreign currency exposure given the risk that you will be required to trade a multiple of the Notional Amount at Expiry.

Amendments/Cancellations. Pre-Deliveries or the close-out/cancellation of a Leveraged Structured Option may result in a financial loss to you. WUBS will provide a quote for such services based on market conditions prevailing at the time of your request.

Cooling-off. There is no cooling-off period. This means that once your Instruction to enter into a Leveraged Structured Option has been accepted by WUBS you are unable to cancel your Leveraged Structured Option without incurring a cost.

Default Risk. If you fail to pay an Initial Margin or a Margin Call in accordance with the Terms and Conditions or fail to provide Settlement on the Value Date, we may terminate your Leveraged Structured Option. In the event that we do terminate your Leveraged Structured Option, you will be liable for all costs that we incur including the payment of any OTM position that exists with respect to your Leveraged Structured Option.

3.2. Issuer Risks

When you enter into a Leveraged Structured Option you are relying on WUBS's financial ability as Issuer to be able to perform its obligations to you. As a result, you are exposed to the risk that WUBS becomes insolvent and is unable to meet its obligations to you under a Leveraged Structured Option.

To aid in your assessment of this risk a copy of WUBS's latest audited financial statements are publicly available from the Offer Register at <http://www.business.govt.nz/disclose>.

There is also a risk that the counterparties with whom WUBS contracts to mitigate its exposure when acting as principal to the Structured Options (by taking related offsetting or mitigating positions) (our "Hedging Counterparties") may not be able to meet their contractual obligations to WUBS. This means that WUBS could be exposed to the insolvency of its Hedging Counterparties and to defaults by Hedging Counterparties. If a Hedging Counterparty is insolvent or defaults on its obligations to WUBS, then this could give rise to a risk that

WUBS defaults on its obligations to you.

WUBS's creditworthiness has not been assessed by an approved rating agency. This means that WUBS has not received an independent opinion of its capability and willingness to repay its debts from an approved source.

3.3. Risks when entering or settling the derivatives

3.3.1. Operational risk

Operational risk arises through your reliance on WUBS systems and processes to price, settle and deliver your transactions efficiently and accurately. In the event of a breakdown of our systems or processes you may incur loss as a result of delays in the execution and Settlement of your transactions. You are also exposed to operational risk through WUBS reliance on its Hedging Counterparties systems and processes to price, settle and deliver transactions efficiently and accurately. In the event of a breakdown of our Hedging Counterparties systems or processes you may also incur loss as a result of delays in the execution and Settlement of your transactions.

3.3.2. Conflicts of interest

WUBS enters into transactions with a number of different Clients and Hedging Counterparties that may be in conflict with your interests under the Leveraged Structured Option you have entered into with us. WUBS is not required to prioritise your interests when dealing in Leveraged Structured Option with you.

4. FEES

There is no upfront Premium payable for a Leveraged Structured Option. If however, you wish to nominate an improved Protection Rate, Participation Rate, Trigger Rate or any other Exchange Rate or variable associated with a particular Leveraged Structured Option, an upfront non-refundable Premium may be payable. WUBS will calculate the amount of the Premium and advise you of the amount before you enter into the transaction.

Where applicable, Premiums must be paid in cleared funds within two (2) Business Days of the Trade Date.

4.1. Retail versus wholesale Exchange Rates

WUBS sets the Exchange Rate it offers to you by applying a Retail Mark Up (Mark Up) to the Interbank Exchange Rate, that it receives from its Hedging Counterparties. WUBS determines the Mark Up by taking account of a number of factors, including:

- the size of the transaction measured by Notional Amount where the smaller the transaction size the larger the Mark Up may be;
- the Currency Pair where the less Liquidity in

- the pair the greater the Mark Up may be;
- Market Volatility where high Volatility will result in an increased Mark Up.
- the Time Zone you choose to trade in, where trading on public holidays or weekends may see increased Mark Ups;
- the frequency with which you trade with WUBS, where the more frequently you transact the Mark Up may be reduced; and
- the country to which the funds are being sent, where in some instances we incur higher fees when transferring certain currencies.

The Retail Mark Up is how WUBS makes a profit. WUBS does not otherwise charge you any fees for transacting in Leveraged Structured Option with us.

4.2. Cost of a Leveraged Structured Option

Because WUBS does not typically pay interest to you for amounts that we hold as Initial Margin or Margin Call there will be an interest cost to you if you are required to pay an Initial Margin or a Margin Call. That cost will be equivalent to the interest that you would have otherwise earned if you had held those amounts in your own bank account.

You will not be charged any additional entry fees for a Leveraged Structured Option at the Trade Date but other fees or charges may apply for related services such as telegraphic transfers/drafts that are made in connection with the Leveraged Structured Option.

Transaction fees for telegraphic transfers or drafts are in addition and are separate to the Exchange Rate conversion that will apply to converting one foreign currency to another. These fees are payable at the time we process a telegraphic transfer for you or issue you or your nominated beneficiary with a draft

The transaction fee we charge you will depend upon:

- the amount and type of foreign currency to be transferred (more exotic currencies usually incur higher fees);
- the number and frequency of transactions you conduct through WUBS (an existing relationship may result in reduced fees); and
- the country that the funds are sent to (some countries are more expensive than others to deal with).

In addition to the fees charged by WUBS for sending payments by telegraphic transfer or for issuing drafts for Leveraged Structured Option, any Correspondent, Intermediary or Beneficiary Bank(s) which facilitates the sending or payment of telegraphic transfers/drafts may impose their own additional fees or charges which may be deducted from the amount paid to you or your beneficiary.

For more information in relation to the cost of telegraphic transfers/drafts in connection with delivery of your Leveraged Structured Option that may be

applicable, contact your WUBS Representative using the details contained in Section 6 of this PDS.

5. HOW WUBS TREATS FUNDS AND PROPERTY RECEIVED FROM YOU

All Initial Margin and Margin Call funds are held by us as Client Money in accordance with the New Zealand Client Money Rules.

Consistent with the New Zealand Client Money Rules, Client Money will be held separately from our money, in one or more Segregated Accounts.

WUBS undertakes a calculation on a daily basis to determine the amount of Initial Margin and Margin Call to be paid to WUBS by its Customer and amounts that are to be repaid by WUBS to its Customers and transfers an amount of NZD to or from our Client trust account equivalent to the net amount. This process is handled by WUBS's Treasury team.

Separately on a daily basis a member of our Accounting team reconciles our records of Initial Margin and Margin Call funds with amounts that are held in our Client trust account and to the extent that there is a shortfall will notify our Treasury team and arrange for that shortfall to be immediately rectified while further investigations continue. We maintain a buffer in our Client trust account such that the likelihood of this occurring is very low.

We may withdraw or deduct Initial Margin and Margin Call funds where money is due and owing to us (for instance on Settlement or in the event that you default on any of your obligations to us and we close out your Leveraged Structured Option and incur a cost in doing so) or for any other reason authorised by the New Zealand Client Money Rules. This means that WUBS may make payments out of the Segregated Account in the following circumstances:

- paying WUBS money to which it is entitled. Once money withdrawn to pay WUBS is paid to WUBS, that money is WUBS's own money (and is not held for you);
- making a payment to, or in accordance with, the written direction or Instruction of a person entitled to the money;
- making a payment that is otherwise authorised by law or pursuant to the operating rules of licensed market; and
- as otherwise permitted under the WUBS Terms and Conditions or any other agreement put in place between WUBS and you.

Please refer to the WUBS Terms and Conditions for further information on how we deal with Client Money.

6. ABOUT WUBS

Western Union Business Solutions (Australia) Pty Limited (NZ Branch) (Company number: 3527631, FSP number: 168204) is part of the Western Union group of companies, whose ultimate parent company is the Western Union Company (a New York Stock Exchange listed company

headquartered in Denver, Colorado). It operates within Western Union Business Solutions, which is a division of the Western Union Company. Western Union Business Solutions is a leading provider of commercial foreign exchange and international payment products and services.

WUBS contact details are as follows:

Address: Level 5, Zurich House,
21 Queen St, Auckland, 1010.
Phone: +64 9 300 3567.
Principal Contact: Compliance Department.
Email: customerservicenz@westernunion.com
Website: <http://business.westernunion.co.nz>

7. HOW TO COMPLAIN

You should address any complaint relating to the Leveraged Structured Options described in this PDS to your WUBS Representative in the first instance.

If your complaint is unable to be resolved the matter will be escalated to the relevant business unit manager. If a resolution is not reached, within a reasonable time period, the matter will be further escalated to the WUBS Compliance Manager who will refer the matter to Senior Management for resolution.

All complaints are logged at each stage of the process. WUBS Complaints Handling Policy requires us to investigate and provide a resolution to you within 40 Business Days from you first making the complaint. WUBS takes complaints seriously and strives to ensure efficient and fair resolution.

If you have any enquiries about our dispute resolution process, please contact your WUBS Representative using the contact details in Section 6 of this PDS.

If you are dissatisfied with the resolution of a complaint you have the right to refer the complaint for investigation and resolution to the following approved independent dispute resolution scheme:

Financial Services Complaints Ltd
PO Box 5967
Lambton Quay
Wellington, 6145
Toll Free number: 0800 347 257
Website: www.fscl.org.nz
Email: info@fscl.org.nz

Financial Service Complaints Ltd will not charge a fee to you to investigate or resolve a complaint.

8. WHERE YOU CAN FIND MORE INFORMATION

Further information relating to WUBS and the derivatives we offer is available from the Offer Register, including a copy of our latest audited financial statements. A copy of the information on the Offer Register is available on request to the Registrar at www.business.govt.nz/disclose.

Copies of this PDS are available free of charge. You can download a copy of this PDS from our website at <http://business.westernunion.co.nz/about/compliance/> or request a copy by either email at customerservicenz@westernunion.com or by phone +64 9 300 3567.

A separate PDS is available for Forward Exchange Contracts, Vanilla Options, Structured Options and other Leveraged Structured Options that we offer. Please contact us if you require one of these PDS's, using contact information contained in Section 6 or download from our website at <http://business.westernunion.co.nz/about/compliance/>.

WUBS Terms and Conditions are available on our website at <http://business.westernunion.co.nz/about/compliance/> or by contacting WUBS Representatives as outlined in Section 6 of this PDS.

WUBS is committed to complying with all privacy laws and regulations. Further information about WUBS's privacy practices can be found at www.business.westernunion.co.nz/about/compliance/.

You have a right to ask us to see and get a copy of your information, for which we may charge a small fee. You can also correct, erase or limit our use of the information which is incomplete, inaccurate or out of date.

If you would like further information about the way that WUBS manages the handling of personal information, please contact our privacy officer:

Email: privacy.anz@westernunion.com
Mail: Attention Privacy Officer
Address: Level 5, Zurich House,
21 Queen St, Auckland, 1010
Phone: +64 9 300 3567
Principal Contact: Compliance Department

9. HOW TO ENTER INTO CLIENT AGREEMENT

Each Leveraged Structured Option you enter into will be subject to the Terms and Conditions for doing business with WUBS. You will be required to sign these as part of our Application for Foreign Exchange Trading before entering into a Leveraged Structured Option with us for the first time.

The Terms and Conditions are a master agreement and set out all of the terms of the relationship between you and WUBS that are applicable to the Leveraged Structured Options described in this PDS. The Terms and Conditions are important and you should read them carefully before entering into any transactions with WUBS. They cover a number of important terms including how transactions are executed, our respective rights and obligations, events of default and rights of termination.

In addition to the Terms and Conditions you will also need to provide us with the following signed document together with other "Know Your Customer" information (including credit related information) that WUBS may require:

- Direct Debit Request form.

A copy of this form can be obtained by contacting your WUBS Representative.

Upon completion of these documents WUBS will conduct an accreditation process. Accreditation and acceptance of a Customer is at WUBS' sole discretion.

The main checks that are relevant to the accreditation of a Customer are:

- verification of a Customer's identity in accordance with relevant AML/CFT laws;
- a successful credit check conducted through a third-party credit agency;
- an AML/CFT risk assessment considering relevant factors such as the nature of a Customer's business and the country where the Customer will make or receive payments; and
- a check of a Customer's principal officers and beneficial owners (if applicable) against relevant government issued sanction lists.

After your application has been accepted you may apply for a Leveraged Structured Option in accordance with the Terms and Conditions.

10.

11. KEY TERMS

AML/CFT means Anti-Money Laundering and Counter Financing of Terrorism.

Application for Foreign Exchange Trading means the Terms and Conditions and any other application forms and identity documents that a Customer must complete and provide to WUBS before WUBS establishes a Customer trading facility, as determined by WUBS.

At-The- Money or (ATM) where the entry price of a Leveraged Structured Option is at the current market price level.

Beneficiary Bank means the bank identified in a payment order in which an account for the beneficiary is to be credited pursuant to the order.

Business Day means a day that banks are open for business in Wellington, New Zealand, but does not include a Saturday, Sunday or public holiday.

Call Option means an agreement that gives the buyer the right (but not the obligation) to buy a currency at a specified price at a specific time.

Client Money means money paid to which Subpart 7 in Part 6 of the Financial Markets Conduct Act 2013 applies.

Confirmation means written or electronic correspondence from WUBS that sets out the agreed commercial details of a Leveraged Structured Option.

Correspondent Bank means a financial institution that provides services on behalf of another equal or unequal, financial institution, which performs services for WUBS in connection with telegraphic transfers or drafts provided by WUBS.

Credit Limit means a Client facility provided by WUBS, at its sole discretion, for transacting in Leveraged Structured Options without the need for providing Initial Margin and/or Margin Calls, at the Trade Date or throughout the tenor of the Leveraged Structured Option.

Currency Pair means the currency that is bought and the currency that is sold in a foreign exchange contract.

Customer/Client means an entity or person who agrees to WUBS' Terms and Conditions.

Direct Debit Request a type of preauthorized payment under which a Client authorizes its bank to pay amounts to WUBS for Settlement of Leveraged Structured Option obligations.

Enhanced Rate means the Exchange Rate applicable to a Leveraged Structured Option that is more favourable than the equivalent Structured Option or Forward Exchange Rate at the Expiry Date.

Exchange Rate is the value of one currency for the purpose of conversion to another.

Exercise means to make use of the right, which is possessed by the buyer, as specified in a Leveraged Structured Option, e.g. the right to buy, in which case, once Exercised the seller of the Leveraged Structured Option is obligated to the buyer on the terms already agreed.

Expiry Date or **Expiry** means the date on which the Leveraged Structured Option expires.

Expiry Time is the time of day on the Expiry Date that the Leveraged Structured Option expires.

Forward Exchange Contract or (**FEC**) is a legally binding agreement between a Client and WUBS to exchange one currency for another at an agreed Exchange Rate on a Value Date more than two (2) Business Days after the Trade Date.

Forward Exchange Rate is the Exchange Rate at which a WUBS agrees to exchange one currency for another at a future date when it enters into a FEC.

Hedge means activity initiated in order to mitigate or reduce currency exposure to adverse unfavourable price or currency movements, by taking a related offsetting or mitigating position, such as a Leveraged Structured Option.

Hedging Counterparties the counterparties with whom WUBS contracts to mitigate its exposure when acting as principal to the Structured Options by taking related offsetting or mitigating positions.

Initial Margin means an amount of money which shall be determined by WUBS in its sole discretion and deposited with WUBS as security in connection with a Leveraged Structured Option.

Instructions is a request by Client for WUBS to provide services, including any request for services made by mail, electronic mail, telephone, or other means which request may be accepted or rejected in WUBS' absolute discretion.

Interbank Exchange Rate means the wholesale Spot Rate that WUBS receives from the foreign exchange Interbank Market.

Interbank Market means the wholesale markets for transacting in foreign exchange restricted to Registered Exchange Dealers and banks.

Intermediary Bank means any bank through which a payment must go to reach the Beneficiary Bank.

In-The-Money or (**ITM**) means when the current market price/ Exchange Rate for the Currency Pair in a Leveraged Structured Option is less favourable than the contractual price/Exchange Rate for the Leveraged Structured Option.

Issuer has the meaning of s11 of the Financial Markets Conduct Act 2013 and in this PDS is WUBS.

Knock-In Rate means, where applicable, the Exchange Rate that must be traded at or through in the spot foreign exchange market before the Expiry Time for the buyer's right pursuant to a Call Option or a Put Option to become effective.

Knock-Out Rate means, where applicable, the Exchange Rate that if traded at or through in the spot foreign exchange market before the Expiry Time will result in the buyer's right pursuant to a Call Option or a Put Option to terminate.

Leverage Ratio means the multiple used to increase the Notional Amount obligation at Expiry in a Leveraged Structured Option (e.g. 1:2).

Liquidity is the ability to buy or sell a Currency Pair without a real effect on the price.

Margin Call is an additional payment required by WUBS as security in connection with a Leveraged Structured Option.

Marked to Market refers to the market value of a Leveraged Structured Option prior to Expiry Date.

Market Risk means the risk of adverse movements in the value of a transaction due to movements in Exchange Rates over time.

New Zealand Client Money Rules means all laws and regulations applicable to Client Money including but not limited to Subpart 7 in Part 6 of the Financial Market Conduct Act 2013 and the Financial Market Conduct Regulations 2014 as may be amended from time to time.

Notional Amount means the predetermined NZD or foreign currency amount to be bought or sold pursuant to a Leveraged Structured Option.

NZD means New Zealand Dollar.

Offer Register means the register maintained at <http://www.business.govt.nz/disclose> which includes offers of financial products, including Leveraged Structured Option issued by WUBS.

Out-of-The-Money or (**OTM**) means when the current market price/Exchange Rate of the Currency Pair in a Leveraged Structured Option is more favourable than the contractual price/Exchange Rate of the Leveraged Structured Option.

Over-The-Counter Market or (**OTC**) is a decentralised market, without a central physical location, where market participant's trade with one another through various communication modes.

Participation Rate means the most advantageous Exchange Rate that can potentially be achieved in a Leveraged Structured Option as agreed by WUBS and you.

PDS means Product Disclosure Statement.

Pre-Delivery is where after entering into a Leveraged Structured Option the agreed Value Date is brought closer to the Spot Rate Value Date.

Registered Exchange Dealers are any type of financial institution that has received authorization from a relevant regulatory body to act as a dealer involved with the trading of foreign currencies.

Premium means the amount that is payable by the buyer to the seller on the Trade Date for enhanced variables of a Leveraged Structured Option.

Protection Rate means the worst case Exchange Rate that can be achieved in a Leveraged Structured Option as agreed by WUBS and you.

Put Option means an agreement that gives the buyer the right (but not the obligation) to sell a currency at a specified price at a specific time.

Retail Mark Up or (**Mark Up**) an amount added to the Interbank Exchange Rate to obtain the Retail Price.

Retail Price is the sum of the Interbank Exchange Rate and Retail Mark Up.

Segregated Account is a bank account maintained by WUBS with a registered Bank to keep Client Money separate from WUBS money.

Senior Management means a group of high level executives, determined by WUBS from time to time, that actively participate in the daily supervision, planning and administrative processes.

Settlement is the total amount, including the cost of currency acquisition as well as any fees and charges, Client owes to WUBS.

Spot Rate means the Exchange Rate for Settlement on a Value Date of up to two (2) Business Days from the date the transaction was entered.

Structured Option means an agreement to exchange a specified amount of one currency for another currency at a foreign Exchange Rate created through the concurrent sale and purchase of two or more Call Options and/or Put Options and as described in the WUBS Structured Options PDS.

Terms and Conditions means the Western Union Business Solutions (Australia) Pty Limited (NZ Branch) Terms and Conditions as amended from time to time and located at <http://business.westernunion.co.nz/about/compliance/>.

Time Zone is any one of the world's 24 divisions that has its own time.

Trade Date is the day you and WUBS agree to a Leveraged Structured Option.

Trigger Rate means a Knock-In Rate or a Knock-Out Rate as applicable.

USD means United States Dollars.

Value Date is the day where payment for currency is made.

Vanilla Option means a Call Option or Put Option that has standardised terms and no special or unusual features as described in the WUBS Vanilla Options PDS.

Volatility is the pace at which prices move higher or lower.

Window has the meaning set forth in Section 2.1 of this PDS.

WUBS is Western Union Business Solutions (Australia) Pty Limited (NZ Branch) Company Number 3527631, FSP 168204.

WUBS Compliance Manager a senior member of the compliance department who actively participates in the daily supervision, planning and administrative processes of the compliance function.

WUBS Representative a person designated to act on behalf of WUBS in the provision of financial services specifically Leveraged Structured Option.



B U S I N E S S